



## Seeking Cross-Border Trade Analyst

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**TradeMoves is currently seeking a full-time Trade Analyst to join our team.** TradeMoves is an international trade and customs advisory firm based in Silver Spring, Maryland. We believe trade makes the world a better place, and work where trade operations and trade policy intersect. We provide global intelligence and insights, develop smart trade tools, and support cross-border strategies for seasoned US exporters and importers to leverage global supply chains, minimize barriers to trade, and maximize opportunities in overseas markets. *Don't miss the opportunity to work for a small, hands-on trade firm.*

This *junior level position* is designed to provide increased exposure to cross-border trade, customs and regulatory issues as well as opportunities to build upon existing areas of interest and further develop trade knowledge, skills, and abilities. Our team works remotely with occasional in-person meetings/events required in the Washington, DC area. We are invested in the professional development of our [team](#) and are proud of the career accomplishments of our TradeMoves [alumni](#).

**Overview of Responsibilities:** This is a research-heavy position which requires high attention to detail; strong communication, organizational, research, and analytical skills; and the ability to work well with others and independently. The selected candidate will support client projects and support TradeMoves' team in providing high-quality deliverables specific to clients' cross-border trade priorities. The following are typical responsibilities and assignments for this position, which may vary depending on client demands, workload and work schedule.

### *Client-related projects*

- Support cross-border supply chain projects including maintaining current tariff rates and import taxes related to movement of clients' goods across national borders, primarily for the food/ag sector.
- Conduct research to support market access: import requirements, customs issues, agriculture/food issues, regulatory measures, and trade policy issues of interest to clients.
- Conduct research to support trade-related initiatives/issues in areas of sustainability, human rights, health & wellbeing, geopolitics, logistics & supply chains, and economic policy.
- Monitor proposed changes by governments to import requirements, standards of identity, customs issues, agriculture/food issues, regulatory measures, and trade policy of interest to clients.
- Draft communication in response to client inquiries and information requests in a timely manner.
- Work with team to ensure all projects and daily workload are being completed and escalated to the project lead as needed.
- Conduct data analyses and maintain datasets and oversight of in-house and client databases.
- Provide preparation and on-site support for clients' trade-related meetings/events, as needed.
- Other trade projects and assignments, as needed.

### *Internal support*

- Assist in managing, drafting, and publishing posts on TradeMoves' social media platforms, such as TradeMoves' blog, LinkedIn and Twitter.
- Support proposal development, research, and contribute suggestions for new projects.
- Other administrative tasks, as needed.

**Knowledge, Skills and Abilities:** The ideal candidate will have a strong foundation in international trade issues and concepts, and possess the following knowledge, skills, and abilities:

- Native and/or proficient in English required
- Strong attention to detail and organizational skills
- Strong written and oral communication skills
- Excellent problem-solving skills and ability to think critically, and provide findings and supporting data
- Keen interest and proven ability to conduct extensive primary and secondary research (including data collection) on a wide range of products, markets, and trade impediments
- Demonstrated ability to prioritize and coordinate work and deliverables often in tight deadlines
- Reliable team member able to work on multiple tasks independently
- Tenaciousness to learn, exhaust available resources, and provide innovative solutions
- Native and/or proficient in additional language(s) including Mandarin, Spanish and/or Arabic welcomed
- Outstanding interpersonal and client-service skills
- Proficient in Microsoft Office suite

**Desired Experience:**

- Master's degree or pursuit of a Master's degree with concentration in an international field (trade, commerce, policy, economics, international relations) or ag/food science
- 1 - 2 years of experience in the field of international trade, economic policy, customs, regulatory affairs, or trade policy
- Up to date on current cross-border trade issues, including US trade policy and geopolitical considerations with key trading partners
- Familiarity with tariff classifications, the Harmonized Tariff System and experience with countries' tariff schedules, tariff preferences and quotas;
- Working knowledge of free trade agreements and their chapters
- Familiarity with non-tariff barriers affecting movement of raw materials, intermediate goods, and finished food products;
- Connecting trade policy to sustainability, human rights and health and wellness initiatives;
- Connecting geopolitics and supply chain considerations to trade and investment strategies; and
- Interest/experience in proposal development and project management for research deliverables, and understanding the needs of a small company.

**Contact details:**

- Please send a letter of interest, a writing sample no more than 2 pages, and résumé to [resumes@trademoves.net](mailto:resumes@trademoves.net). Only candidates that provide all documents will be considered.
- Please note **Posting# 2023-08-A** in your subject line.
- **No phone calls, please.** Only candidates selected for interviews will be contacted.
- **NOTE, the position is currently remote, however only applicants permitted to work in the United States will be considered.**